

**CHARLES L. MARTIN, JR.**

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**SUMMARY OF QUALIFICATIONS**

- Licensed Real Estate Broker Since 1973—Kentucky, Indiana, Florida
- Licensed Auctioneer (Kentucky)
- Licensed Certified General Contractor (Florida)
- Registered Home Builder/Remodeler Since 1994
- Certified EIFS Inspector
- Board Certified Microbial Remediation Supervisor
- Environmental Professional
- Commercial, Residential, General Contractor—30 years
- Major Subdivision Owner/Developer
- Historical Building Renovations
- Site Development, Utilities, Roadwork
- Last commission sale—Sold \$1.2 Million home

**PROFESSIONAL EXPERIENCE**

**RE/MAX ASSOCIATES OF LOUISVILLE**

Louisville, KY  
800-928-7362

*Owner/Broker/Manager, RE/MAX Associates of Louisville, KY – 1998 - Present*

*Brokerage, RE/MAX Associates of New Albany, IN – 1998 - 2003*

*Brokerage, RE/MAX Associates of Salem, IN – 1998 - 2001*

Direct all operations of a successful real estate business, generating annual sales of \$190,976,467 in 2003 (1150 transactions). Since 1998 managed over \$1 billion in sales (no violations). Supervise 53 Top Producing agents. See [www.louhomes.com](http://www.louhomes.com). As Owner, sold the New Albany, Indiana franchise and closed the Salem, Indiana franchise.

**DAYS INN HOTELS**

Beaver Dam and Springfield, KY

*Land Acquisition/Project Management/Financing – 1998 - Present*

Successfully built two new Days Inn Hotels in Kentucky (Beaver Dam with 58 units and Springfield with 62 units).

**RE/MAX EMERALD PROPERTIES**

Naples, FL

*Brokerage/Property Management – 1998 - 2001*

**RIVERPORT PLAZA AND RIVERGLOW PLAZA**

Louisville, KY

*Strip Centers/Retail (SOLD) – 1998 - 2001*

Served as Partner, Builder, Developer and Leasing Agent of the 24,000 sq. ft. Riverport Plaza and 18,000 sq. ft. Riverglow Plaza at Louisville Jefferson County Riverport Authority Foreign Trade Zone. Secured \$4 million in financing through National City Bank.

**OTHER VENTURES**

**GREENRIDGE BUILDER INC.**

Prospect, KY  
502-228-4004

*Owner/General Contractor/Inspections (Inactive) – 1993 - Present*

Registered Home Builder and Remodeler since 1994. Member of Home Builders Association of Louisville. See [www.habl.com](http://www.habl.com). In past builder of numerous homes, certified EIFS Inspector. Commercial and residential building

inspections, Board Certified Microbial Remediation Supervisor. Florida licensed Certified General Contractor, historic structure renovations as Owner, including renovation of 80,000 sq. ft. industrial building designated as a national landmark and built in 1849 (Indiana Cotton Mill).

### **SUMMIT DEVELOPMENTS**

Southern IN

*Project Management/Site Development/Marketing/Utilities/  
Waste Treatment Plant/Water Tower (SOLD) – 1994 – 2002*

As Owner, Developer, Home Builder and Realtor, installed site development, utilities, waste water treatment plant, water tower and system, self performing raw land to 600 acre residential development featuring 70 acre private lake in rough terrain elevations from 500 feet to 900 feet. Underground utilities, miles of blacktop roads homes priced to \$500,000. Largest residential development in Southern Indiana. Last section was the first planned unit, development zoning approved pilot in Clark County.

### **MARTIN REAL ESTATE AND DEVELOPMENTS INC.**

Hardinsburg, KY

*Brokerage/Lake Development/Home Builder (SOLD) – 1989 - 2002*

As Owner, developed seven major lake developments encompassing approximately 10 miles of lake frontage on Rough River Lake under the supervision of the U.S. Army Corps of Engineers. Followed all Federal guidelines. One of the largest residential lake developers in Kentucky.

### **GREENRIDGE ESTATES**

Jefferson County, KY

*Builder/Developer (SOLD) – 1993 – 1999*

President/Owner/Developer/Builder of Greenridge Estates, the largest residential subdivision in the southwest Jefferson County, KY area for 30 years. Purchased and re-zoned after several public hearings from farmland R-1 to R-4, R-5, R-6 planned community. Built several homes (six at a time). Some of the land development self performing. Later sold remainder to National Home Builder Crossman Communities of Indianapolis, Indiana. Listed on New York Stock Exchange. The first acquisition in market.

### **STONEFIELD SQUARE SHOPPING CENTER**

Louisville, KY

*Partner (SOLD) – 1997 - 1999*

Managed Stonefield Square Shopping Center tenants, including Fifth Third, Buckheads, Fresh Market, Party Outlet and CVS Pharmacy. Reused an abandoned American Standard Factory.

### **HISTORIC INDIANA COTTON MILL (1849)**

Prospect, KY

*Renovation/Construction (SOLD) – 1993 - 1996*

As Owner, Developer and Structural Renovation Specialist, remodeled an 80,000 sq. ft. four-story building built in 1849 and designated as a U.S. National Landmark. Factory manufactured Civil War uniforms and was Indiana's largest employer at the time, employing 400. Prior to purchasing the building for a mere \$20,000, the building sat abandoned and vacant for 50 years and near collapse. Sold to the state of Indiana in 2000 and later \$7 million was raised for an apartment complex. Received television and newspaper coverage for saving the landmark.

### **OTHER EXPERIENCE**

#### **COMMONWEALTH OF KENTUCKY, SHERIFF'S DEPARTMENT**

Louisville, KY

*Deputy Sheriff, Jefferson County – 1982 - 1995*

#### **RAPID RIVER RUSTIC CEDAR LOG HOMES**

Rapid Rive, MI

*Log Home Distributor/Builder – 1982 - 1992*

**AAA REAL PROPERTY SERVICES**

Louisville, KY

*Real Estate Broker/Inner-city General Contractor/Construction CEO/One-third Owner of Minor – 1979 - 1981*

**REV. R.Z. MILLER CAMPAIGN FOR CONGRESS**

Louisville, KY

*Campaign Manager - 1978*

**URBAN RENEWAL AGENCY**

Louisville, KY

*Advisor/Inspector, Inner-city Redevelopment – 1976 - 1978*

**HUD**

Louisville, KY

*Government & General Contractor – 1973 - 1979*

**PROFESSIONAL AFFILIATIONS**

- Member, Louisville Board of Realtors since 1974 (Real Estate License 1974-Present; Broker License 1977-Present)
- Elected on MSI Board of Directors, 2002
- Member, Indiana Professional Agency, 1994-Present
- Member, Louisville Home Builders Association Registered Builder Registered Remodelor, 1994-Present
- Member, National Association of Home Builders Council
- Member, Kentucky Board of Auctioneers, 1982-1996; Re-Licensed, 2002-Present
- Former Member, Society of Real Estate Appraisers, 1978-1982
- Member, Lexington Coal Exchange, 1983-Present
  
- Former Member, Indiana Historical Society
- Former Member, Home Builders Association of Owensboro, KY
- Kentucky Real Estate Exchangors Kree
- Former Member, Indiana Historical Society
- Exterior Design Institute
- Moisture Warranty